

Director Finance

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SUMMARY

Experience of over 19 years across Strategic Finance, Financial Planning & Analysis (FP&A), Business Finance, and Controllership, partnering with global organizations to drive profitability, capital efficiency, and data-driven decision-making. My career has evolved from core finance operations to leading global finance functions, working closely with C-suite leaders to shape financial strategy and business outcomes. Expertise in establishing and leading Centers of Excellence (COE) in GCC, driving cost transparency, unit cost analysis, and structural cost optimization across global entities. Currently, I lead the global FP&A function at Innova Solutions, enabling enterprise-wide planning, forecasting, and performance management across a multi-entity structure. My focus is on translating financial insights into growth, margin expansion, and operational efficiency.

WORK EXPERIENCE

Director Finance / Director FPA

Innova Solutions (ACS Technologies Pvt Ltd.) Apr 2024 - Present 📍 Noida

- Lead the Financial Planning & Analysis (FPA) function & driving financial strategy
- Partner with executive leadership to provide data-driven insights that inform business decisions and align with the company's objective. Acting as a Business Finance Head for Europe Entity.
- Oversee timely and accurate month-end management reporting, ensuring comprehensive financial visibility across all business segments.
- Transforming the process enhancing data integrity for C-suite decision-making
- Direct the annual budgeting and periodic forecasting processes, collaborating closely with business unit leaders to ensure alignment with strategic objectives.
- Analyse variances and trends, providing recommendations to optimize financial performance.
- Design, implement, and continuously refine cost allocation methodologies and drivers to ensure accurate attribution of costs to products, services, and business units.
- Establish and enforce robust financial controls and governance frameworks to support compliance and operational efficiency.
- Governance of Variable Compensation frameworks, ensuring alignment between sales incentives and firm-wide profitability targets.
- Drive process improvement initiatives, leveraging technology and automation to enhance the efficiency, accuracy, and scalability of financial planning and reporting processes.
- Lead and support ad-hoc financial analyses, scenario modeling, and special projects as required by executive management like analysis for Working Capital/ Mergers/Divestment/Cost Saving/Financing & Refinancing arrangements.

Business Finance Manager

TCS Apr 2022 - Mar 2024 📍 New Delhi

- Led FP&A and business finance for banking portfolios, driving revenue forecasting, margin expansion, and cost control.
- Partnered with business leaders to improve utilization, pricing realization, and operating efficiency metrics.
- Managed end-to-end financial performance tracking, including revenue, cost, and profitability analysis.
- Improved working capital metrics through tighter control on unbilled revenue, invoicing, and collections.
- Delivered actionable insights on pyramid mix, onshore-offshore leverage, and unit economics.

Sr Manager Finance / Group Reporting Manager

British Council Apr 2016 - Feb 2022 📍 Noida

- Managing month end accounting activities & periodic books of accounts closure activities in SAP
- Review and reconciliation of the Group Balance Sheet accounts and ensuring compliance with policies and standards.
- Preparation and review of Standalone & Consolidated Financial Statements.
- Preparation & filing of statutory and regulatory reporting like annual report, interim report, board paper & reports for senior leadership team.
- Develop and execute annual financial plans and budgets and review with actuals
- Management of internal & external audit. Ensuring compliance with audit recommendations.

SKILLS

Financial Planning & Analysis (FP&A) Strategic Finance

Business Finance Controllership

Budgeting & Forecasting Management Reporting

Cost Allocation & Optimization Variance Analysis

Financial Controls & Governance SAP

SAP BPC IFRS

US GAAP Indian GAAP

SOX Compliance Consolidation of Accounts

Working Capital Management RPA & Automation

Data Analytics Stakeholder Management

GCC / Centre of Excellence Setup Scenario Modelling

Financial Due Diligence

HIGHLIGHTS



~USD 1 Mn Annual Cost Savings

Achieved cost savings of ~USD 1 Mn (annually) through cost control measures, employee pyramid optimization, and utilization improvements.



Reconciliation Process in 90 Days

Established the reconciliation process within 90 days of tenure.



SAP BPC Implementation

Successful implementation of SAP BPC at British Council, reducing turnaround time for consolidated financial statements and getting accounts audited within timelines.



6-Month Reduction in Reporting Turnaround

Led SAP BPC implementation leading to reduction in turnaround time of 6 months in preparation and filing of financial statements after year end closure.



GCC Centre of Excellence

Architected and operationalized a GCC Centre of Excellence (COE), centralizing FP&A and R2R processes to deliver standardized cost governance and efficiency gains.

Clean Statutory Audit

Successful completion of audit of financial statement with minimal observation by statutory auditors.

WORK EXPERIENCE

Sr Manager Finance / Group Reporting Manager

British Council Apr 2016 – Feb 2022 📍 Noida

- Implement & ensure compliance with relevant controls to ensure quality & accurate data.
- Work closely with various business partners like regional financial controllers, GPO's, policy team, change governance board, SAP technical team etc. to advise, set and maintain service levels, drive and manage change and improvements, build controls and drive efficiency.
- Work closely with RPA team to drive automation & efficiency in the process.
- Architected and operationalized a GCC Centre of Excellence (COE), centralizing FP&A and R2R processes to deliver standardized cost governance and efficiency gains
- Lead the implementation of Business Planning & Consolidation (SAP BPC) package which helps in preparation of Consolidated Financial Statements in timely & efficient manner. This led to reduction in turnaround time of 6 months in preparation and filing of financial statements after year end closure.
- Developed the Group Financial Reporting and Balance sheet review framework for the organization.
- Successful completion of audit of financial statement with minimal observation by statutory auditors.
- Successful transition of fixed asset accounting and terminal gratuity process.
- Handling multiple strategic projects which help the organization in achieving its objectives – Data Analytics, Automation, Value Addition framework, Knowledge Management framework.

Manager Finance / Manager FPA

British Council Jul 2010 – Mar 2016 📍 Noida

- Managing month end accounting activities & periodic books of accounts closure activities in SAP
- Review and reconciliation of the Group Balance Sheet accounts and ensuring compliance with policies and standards.
- Preparation and review of Standalone & Consolidated Financial Statements.
- Preparation & filing of statutory and regulatory reporting like annual report, interim report, board paper & reports for senior leadership team.
- Develop and execute annual financial plans and budgets and review with actuals
- Management of internal & external audit. Ensuring compliance with audit recommendations.
- Implement & ensure compliance with relevant controls to ensure quality & accurate data.
- Work closely with various business partners like regional financial controllers, GPO's, policy team, change governance board, SAP technical team etc. to advise, set and maintain service levels, drive and manage change and improvements, build controls and drive efficiency.
- Work closely with RPA team to drive automation & efficiency in the process.

Assistant Manager

CSC (now DXC) Jun 2008 – Apr 2010 📍 Noida

- Prepared and consolidated annual budget, establishing business assumptions and guidelines.
- Provided variance analysis against budget and forecast, reporting of actual capital spending vs. plan.
- Monitored month-end closure activities at unit and company levels in SAP, and prepared consolidated trial balance.

Revenue Analyst

Infosys Jun 2008 – Apr 2010 📍 Bangalore

- Revenue Recognition – Classifying the projects based on the work order received
- Documentation Review – Verifying the MSA, SOW and LOE.
- Book Closure Activities – Invoice Tax Check, Discount Calculation (General & Customer Specific)
- Project Level Budgeting & Variance Analysis
- Business Unit Level Reporting Requirements

EDUCATION

Chartered Accountant in Accounting

ICAI, Delhi

Select dates 📅

LANGUAGES

TRAINING / COURSES

Chartered Accountant

ICAI, Delhi

2006

IFRS Certificate

ACCA (UK)

2010

CIMA

CIMA (UK)

2011

Stepping into Leadership

ISB, Hyderabad

2017

Certificate in Data Science

INSAID

2021

KEY METRICS

STRENGTHS

EDUCATION

IFRS Certificate in IFRS

ACCA (UK)

Select dates 

CIMA in Management Accounting

CIMA (UK)

Select dates 

Certificate in Stepping into Leadership

ISB, Hyderabad

Select dates 

Certificate in Data Science in Data Science

INSAID

Select dates 

PROJECTS

Captive Offshoring

Finding out opportunities, committing savings and delivering results.

SAP BPC Implementation – British Council

Lead the implementation of Business Planning & Consolidation (SAP BPC) package which helps in preparation of Consolidated Financial Statements in timely & efficient manner. This led to reduction in turnaround time of 6 months in preparation and filing of financial statements after year end closure.

GCC Centre of Excellence Setup

Architected and operationalized a GCC Centre of Excellence (COE), centralizing FP&A and R2R processes to deliver standardized cost governance and efficiency gains.

Transformation & Process Improvement

Delivered enhanced profitability analysis through dashboards and KPI reporting. Led financial due diligence, scenario modelling and divestments, refinancing & cost-saving analysis. Partnered with leaders to optimize margins, improve working capital, & enhance cash collections.

AWARDS

INTERESTS
